

We Deliver Your Trust!

MARITIME TOPICS



Inside this issue:

CHS Driver Picnic	1
Halloween	1
Safety Blog	2
Driver Appreciation	2
Driver of the Month	2
Steamship Line News	3
Revenue Report	3
Extra Mile Award	3
Fun Fact	4

Anniversaries:

1 Year

[John Womack-DTL](#)

3 years

[Jacqueline Greene -HOU](#)
[Aditya Kunal-TOR](#)

4 Years

[Michelle Ferguson—JOL](#)

5 years

[Margarita Vazquez-JEC](#)
[Rick Mallette-MTR](#)

6 Years

[Robert Simpo-CHS](#)

8 years

[Erica Guzman-JOL](#)

9 Years

[Karen Mitchum-CHS](#)
[Nicole Xanders-JOL](#)

CHS Family Driver Picnic

Our CHS office hosted a family driver picnic event for their owner operators at their local county park this past April.

This was a really fun and well organized event that allowed our CHS team members to get to know their drivers a little better outside of the office. This also gave them an opportunity to show their appreciation for all that their drivers do for MDS.

The drivers in attendance were also able to meet amongst each other and build a bond together as a team.



The event was a huge success with the drivers mentioning that they hope to see more events like this in the future.

Great job CHS!

Happy Halloween

This year MDS-Chicago Terminal hosted a potluck and dressed up for Halloween. We encourage all terminals to host similar events as they make for a delicious team bonding experience. Please feel free to send pictures of

similar events to info@mdstrucking.net.





Safety Blog -

Crashes are the leading cause of on-the-job deaths for truck drivers in the US. About 65% of on-the-job deaths of truck drivers are due to motor vehicle crashes.

- Deaths of drivers and passengers in large trucks increased between 2009 and 2012, after dropping to 35-year lows in 2009.
- For each driver or passenger in a large truck who died, about 6 other people (people in other vehicles, pedestrians, or cyclists) died as a result of large-truck crashes in 2012.
- Fatal crashes of large trucks and buses cost the US economy about \$40 billion in 2012. The total cost – \$99 billion – is much higher when crashes with injuries or property damage are also included.



- Employers can help truck drivers stay safe by:
 - Committing to driver safety programs at the highest level of leadership.
 - Establishing and enforcing driver safety policies, including requiring everyone in the truck to buckle up. Involving workers in decisions about how to put seat belt programs in place.
 - Promoting seat belt use in training and safety meetings.
 - Addressing factors that contribute to crashes, such as drowsy and distracted driving, in their driver safety programs.



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[Facebook.com/mdstrucking](https://www.facebook.com/mdstrucking)

Driver Appreciation Week

National Driver Appreciation Week 2016 September 11-17.

MDS appreciates all of our hard working and safe drivers every day of the year, but driver appreciation week gives us an extra opportunity to show just how much we appreciate them.

This year we had several sponsors who donated gift cards, t



JOL Dispatcher Javier Rodriguez before handing out sweatshirts

shirts and hats to give out to

drivers. Also, some of our terminals purchased MDS logo shirts and hooded sweatshirts to hand out to their drivers.

Our drivers are the backbone of our business, please make sure that if your terminal isn't already participating in this week every year that you make an effort to plan something for next year.

August Featured Driver of the Month

August featured Driver of the month was Jesus Llanes from our Savannah Terminal.

Jesus has been with MDS since 2011. Jesus has proven to be a real team player. He reports any issues with equipment he sees on the yard even if he isn't handling them. He is always on time for his appointments and

is a pleasure to work with. Jesus works everyday and never refuses any works.

We are so happy to have him on the MDS team and we look forward to many more years to come!

You can see him

and all other drivers of the month listed on our website at



Jesus Llanes– Savannah

[mdstrucking.net/driver-of-the-month](https://www.mdstrucking.net/driver-of-the-month)

Steamship Line News

Hanjin's bankruptcy was a rude awakening for many in the transportation industry. The liner industry is hurting and many liners are trying to realign themselves. This includes several mergers and buy outs of major ocean carriers container lines.

We have seen Hapag-Lloyd and CSAV merger as well as Hamburg-Sud and CCNI merger in 2015. In September 2016, Maersk announced it was reorganizing its business units to better align with their respective functions. Transportation and Logistics in one division and

Energy in another. COSCO has also merged with China Shipping, Hapag-Lloyd with United Arab and the CMA-

Industry earnings are lower and more volatile.



It has been announced that this summer Japanese liners NYK, MOL and K-Line plan to merge their container businesses. They plan to establish a joint venture company July 1, 2017 and begin operations of the combined company on April 1, 2018.

OOCL continues to outperform its competition but they are also feeling the pinch of trade's spotty recovery from the global financial crisis, and efforts by corporate customers to control costs.

CGM buyout of APL.

Revenue Report

The graph to the right shows the year to year Revenue % growth for MDS.

We have work to do for the remainder of 2016. The % increases when tmp count increases which means more drivers and more business increases revenue and profitability.

	Office	CountOfTMP	Year to Year Growth	Load Growth
2016	ALL MDS	31609	-32.66%	-28.70%
2015	ALL MDS	44330	0.15%	0.25%
2014	ALL MDS	44219	1.91%	-10.08%
2013	ALL MDS	49178	7.81%	0.55%
2012	ALL MDS	48911	22.88%	15.47%
2011	ALL MDS	42358	6.48%	1.39%
2010	ALL MDS	41779	7.10%	1.18%
2009	ALL MDS	41291	57.82%	53.96%
2008	ALL MDS	26820	211.49%	125.45%
2007	ALL MDS	11896		

Extra Mile Award Recipients

Margarita Vazquez-JEC

Margie has been with MDS JEC since 2011. Since transitioning from customer service to JEC Terminal Manager, she has added drivers, driven new 3rd party business and improved MDP and overall helped to grow the terminal. Margie shows great leadership and sets and meets her goals every day. Congrats Margie!

Michelle Ferguson-JOL

Michelle has been with MDS as a part of our Administration team since 2012. Michelle has been instrumental in the collections of 3rd party invoices. She has stepped up in numerous occasions to cover all areas of administration. She is a hard worker and continuously expands her role and duties at MDS. Congrats Michelle!

Jacqueline Greene-HOU

Jacqueline has been with MDS HOU team since 2013. She has become an integral part of her terminal's operation. She has an excellent rapport with the drivers and has been able to help improve the driver log performance. Jacqueline is an excellent communicator and helps keep customers and OOCL happy. Congrats Jacqueline!



Don't forget to turn in your driver of the month selections to erica.guzman@m dstrucking.net

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your trust!

If you would like anything to be featured in
our newsletter, please email
info@mdstrucking.net

We are on the Web!

www.mdstrucking.net

Interesting Fact

2016 What happens in an INTERNET MINUTE?



Please make sure you are using
your time wisely. Time manage-
ment is key for your daily success
at MDS. Help us utilize every
minute to help MDS grow!